

**INTERNATIONAL SERVICE FELLOWSHIP (USA)  
AUDIT REPORT  
FOR THE YEARS ENDED MARCH 31, 2024 AND 2023**



INTERNATIONAL SERVICE FELLOWSHIP (USA)  
MARCH 31, 2024 AND 2023

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# Morey, Nee, Buck & Oswald, LLC

Certified Public Accountants and Advisors

## INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS

Board of Trustees  
INTERNATIONAL SERVICE FELLOWSHIP (USA)  
Upper Darby, Pennsylvania

### Qualified Opinion

We have audited the accompanying financial statements of International Service Fellowship (USA) (a nonprofit organization), which comprise the statements of financial position as of March 31, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, except for the effects of not measuring or recognizing pension costs and obligations in the financial statements described in the Basis for Qualified Opinion section of our report, the financial statements referred to above present fairly, in all material respects, the financial position of International Service Fellowship (USA) as of March 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Qualified Opinion

As more fully described in Note 16 to the financial statements, the Organization did not have an actuarial study performed on its defined benefit retirement plan for the year ended March 31, 2024 and 2023. In our opinion, accounting principles generally accepted in the United States of America require that the Organization recognize and measure pension costs and obligations and disclosures in the financial statements. The effects on the accompanying financial statements of the failure to perform an actuarial study on the accrued retirement benefits have not been determined.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of International Service Fellowship (USA) and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about International Service Fellowship (USA)'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of International Service Fellowship (USA)'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about International Service Fellowship (USA)'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Morey, Nee, Buck & Oswald, LLC*

Morey, Nee, Buck & Oswald, LLC  
Spring House, Pennsylvania  
October 3, 2024

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
STATEMENTS OF FINANCIAL POSITION  
AS OF MARCH 31, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
<b>Assets:</b>		
Cash and cash equivalents	\$ 762,696	\$ 667,747
Due from other funds	63,460	73,600
Due from International Council	185,892	152,139
Other receivable	-	3,055
Prepaid expenses	17,483	24,129
Advances to field personnel	40,095	29,223
Inventory	16,030	17,617
Investments	21,623,379	17,482,181
Land, buildings and equipment	<u>200,955</u>	<u>187,474</u>
<b>Total assets</b>	<b><u>\$ 22,909,990</u></b>	<b><u>\$ 18,637,165</u></b>
<b>Liabilities and net assets:</b>		
Accounts payable	\$ 61,978	\$ 56,289
Accrued payroll and taxes	123,197	124,572
Accrued retirement	199,271	218,769
Accrued education benefits	304,533	350,636
Defined contribution benefits	5,663,219	4,760,602
Annuity obligations	<u>89,357</u>	<u>95,153</u>
<b>Total liabilities</b>	<b><u>6,441,555</u></b>	<b><u>5,606,021</u></b>
<b>Net assets:</b>		
Without donor restrictions	3,718,565	2,639,562
With donor restrictions	<u>12,749,870</u>	<u>10,391,582</u>
<b>Total net assets</b>	<b><u>16,468,435</u></b>	<b><u>13,031,144</u></b>
<b>Total liabilities and net assets</b>	<b><u>\$ 22,909,990</u></b>	<b><u>\$ 18,637,165</u></b>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED MARCH 31, 2024

	<u>Net Assets Without Donor Restrictions</u>	<u>Net Assets With Donor Restrictions</u>	<u>Total</u>
Revenues and other support:			
Partner and home staff support	\$ 4,880,950	\$ 269,262	\$ 5,150,212
Contributions to special fields	-	1,000,944	1,000,944
General ministries and board gifts	552,300	-	552,300
Foundations and legacies	-	163,401	163,401
Outfitting	64,824	3,255	68,079
Interest and dividend income	82,379	227,428	309,807
Other income	328,019	-	328,019
Contributions	-	23,596	23,596
Net assets released from restrictions	<u>1,905,589</u>	<u>(1,905,589)</u>	<u>-</u>
	<u>7,814,061</u>	<u>(217,703)</u>	<u>7,596,358</u>
Gains (losses):			
Gain (loss) from sale of investments	65,860	404,616	470,476
Unrealized gain (loss) on investments	<u>556,669</u>	<u>2,171,375</u>	<u>2,728,044</u>
	<u>622,529</u>	<u>2,575,991</u>	<u>3,198,520</u>
Total revenues, other support and gains (losses)	<u>8,436,590</u>	<u>2,358,288</u>	<u>10,794,878</u>
Program expenses:			
Field operations	6,294,525	-	6,294,525
Supporting services:			
US operations	931,589	-	931,589
Fund raising	<u>131,473</u>	<u>-</u>	<u>131,473</u>
Total expenses	<u>7,357,587</u>	<u>-</u>	<u>7,357,587</u>
Change in net assets	1,079,003	2,358,288	3,437,291
Net assets at beginning of year	<u>2,639,562</u>	<u>10,391,582</u>	<u>13,031,144</u>
Net assets at end of year	<u>\$ 3,718,565</u>	<u>\$ 12,749,870</u>	<u>\$ 16,468,435</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED MARCH 31, 2023

	<u>Net Assets Without Donor Restrictions</u>	<u>Net Assets With Donor Restrictions</u>	<u>Totals</u>
Revenues and other support:			
Partner and home staff support	\$ 4,356,441	\$ 229,600	\$ 4,586,041
Contributions to special fields	-	1,214,363	1,214,363
General ministries and board gifts	432,456	-	432,456
Outfitting	56,790	20	56,810
Foundations and legacies	-	119,251	119,251
Interest and dividend income	48,131	194,471	242,602
Commentary and book income	-	(18)	(18)
Other income	264,298	-	264,298
Contributions	-	12,000	12,000
Net assets released from restrictions	<u>2,045,509</u>	<u>(2,045,509)</u>	<u>-</u>
	<u>7,203,625</u>	<u>(275,822)</u>	<u>6,927,803</u>
Gains (losses):			
Gain (loss) from sale of investments	(120,177)	(487,108)	(607,285)
Unrealized gain (loss) on investments	<u>(66,492)</u>	<u>(378,766)</u>	<u>(445,258)</u>
	<u>(186,669)</u>	<u>(865,874)</u>	<u>(1,052,543)</u>
Total revenues, other support and gains (losses)	<u>7,016,956</u>	<u>(1,141,696)</u>	<u>5,875,260</u>
Program expenses:			
Field operations	5,927,063	-	5,927,063
Supporting services:			
US operations	975,837	-	975,837
Fund raising	<u>140,188</u>	<u>-</u>	<u>140,188</u>
Total expenses	<u>7,043,088</u>	<u>-</u>	<u>7,043,088</u>
Change in net assets	(26,132)	(1,141,696)	(1,167,828)
Net assets at beginning of year	<u>2,665,694</u>	<u>11,533,278</u>	<u>14,198,972</u>
Net assets at end of year	<u>\$ 2,639,562</u>	<u>\$ 10,391,582</u>	<u>\$ 13,031,144</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED MARCH 31, 2024

	<u>Field</u> <u>Operations</u>	<u>US</u> <u>Operations</u>	<u>Fund</u> <u>Raising</u>	<u>Totals</u>
Pension and supplemental payments	\$ 242,550	\$ -	\$ -	\$ 242,550
Furlough fund	106,450	-	-	106,450
Interserve administration	511,122	(511,122)	-	-
Retiree pension fund	84,469	-	-	84,469
Field expense	2,134,344	-	-	2,134,344
Home allowance and medical	1,594,429	-	-	1,594,429
Deputation	-	-	38,520	38,520
Short term expense	92,359	-	-	92,359
Candidate school expense	-	12,247	-	12,247
Outfitting	87,613	-	-	87,613
Mission house	-	19,244	-	19,244
U.S. director	105,152	-	36,192	141,344
Communication	-	57,058	29,898	86,956
Development	-	-	19,882	19,882
Personnel	-	219,938	-	219,938
U.S. office	-	916,403	6,981	923,384
Payments of special funds	564,835	-	-	564,835
Payment to other councils	534,576	-	-	534,576
J A Coles/ Hoyt expense	95,300	-	-	95,300
Legacy	141,326	-	-	141,326
Annuity interest payments	-	7,257	-	7,257
Area coordinator	-	210,564	-	210,564
	<u>                  </u>	<u>                  </u>	<u>                  </u>	<u>                  </u>
Total expenses	<u>\$ 6,294,525</u>	<u>\$ 931,589</u>	<u>\$ 131,473</u>	<u>\$ 7,357,587</u>

The accompanying footnotes are an integral part of the audited financial statements.



INTERNATIONAL SERVICE FELLOWSHIP (USA)  
STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED MARCH 31, 2023

	<u>Field</u> <u>Operations</u>	<u>US</u> <u>Operations</u>	<u>Fund</u> <u>Raising</u>	<u>Total</u>
Pension and supplemental payments	\$ 234,075	\$ -	\$ -	\$ 234,075
Furlough fund	63,488	-	-	63,488
Interserve administration	454,911	(454,911)	-	-
Retiree pension fund	104,164	-	-	104,164
Field expense	1,940,073	-	-	1,940,073
Home allowance and medical	1,457,280	-	-	1,457,280
Deputation	-	-	46,374	46,374
Short term expense	23,433	-	-	23,433
Candidate school expense	-	9,227	-	9,227
Outfitting	95,491	-	-	95,491
Mission house	-	16,961	-	16,961
U.S. director	102,349	-	33,818	136,167
Communication	-	42,588	17,264	59,852
Development	-	-	18,369	18,369
Personnel	-	224,931	-	224,931
U.S. Office	-	909,700	24,363	934,063
Payments of special funds	874,804	-	-	874,804
Payment to other councils	471,369	-	-	471,369
J A Coles/ Hoyt expense	46,000	-	-	46,000
Legacy	59,626	-	-	59,626
Annuity interest payments	-	7,399	-	7,399
Area coordinator	-	219,942	-	219,942
	<u>                  </u>	<u>                  </u>	<u>                  </u>	<u>                  </u>
Total expenses	<u>\$ 5,927,063</u>	<u>\$ 975,837</u>	<u>\$ 140,188</u>	<u>\$ 7,043,088</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED MARCH 31, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities:		
Change in net assets	\$ 3,437,291	\$ (1,167,828)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	17,811	23,974
Realized (gain) loss on sales of investments	(470,476)	607,285
Unrealized (gain) loss on investments held	(2,728,044)	445,258
(Increase) decrease in due from other funds	10,140	(24,098)
(Increase) decrease in accounts receivable	3,055	(3,055)
(Increase) decrease in due from International Council	(33,753)	15,082
(Increase) decrease in prepaid expenses	6,646	(9,721)
(Increase) decrease in advances to field personnel	(10,872)	9,408
(Increase) decrease in inventory	1,587	(339)
Increase (decrease) in accounts payable	5,689	1,728
Increase (decrease) in accrued payroll and taxes	(1,375)	18,255
Increase (decrease) in accrued retirement	(19,498)	(21,748)
Increase (decrease) in accrued education benefits	(46,103)	14,476
Increase (decrease) in annuity obligations	(5,796)	4,037
Contributions restricted for long-term purposes:		
Contributions to endowment	<u>(23,596)</u>	<u>(12,000)</u>
<b>Net cash provided (used) by operating activities</b>	<b><u>142,706</u></b>	<b><u>(99,286)</u></b>
Cash flows from investing activities:		
Purchase of equipment	(31,292)	-
Purchase of investments	(6,939,127)	(5,884,005)
Proceeds from sale of investments	<u>6,899,066</u>	<u>6,048,342</u>
<b>Net cash provided (used) by investing activities</b>	<b><u>(71,353)</u></b>	<b><u>164,337</u></b>
Cash flows from financing activities:		
Collections of contributions restricted for long-term purposes:		
Endowment	<u>23,596</u>	<u>12,000</u>
<b>Net cash provided (used) by financing activities</b>	<b><u>23,596</u></b>	<b><u>12,000</u></b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>94,949</b>	<b>77,051</b>
Cash and cash equivalents, beginning of year	<u>667,747</u>	<u>590,696</u>
<b>Cash and cash equivalents, end of year</b>	<b><u>\$ 762,696</u></b>	<b><u>\$ 667,747</u></b>
Supplemental information:		
Interest paid	<u>\$ -</u>	<u>\$ -</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
NOTES TO THE FINANCIAL STATEMENTS  
MARCH 31, 2024 AND 2023

International Service Fellowship (USA) is the successor to B.M.M.F. International (USA) by change of name effective December 1986. The latter was incorporated as Bible and Medical Missionary Fellowship on September 25, 1964 under the Pennsylvania Nonprofit Law of May 5, 1933 pursuant to a decree of the Delaware County Court of Common Pleas. On January 1, 1976 BMMF merged its operations with the Woman's Union Missionary Society of America ("WUMS America"). WUMS America was originally incorporated on April 13, 1861 in the State of New York. On November 18, 1999 WUMS America was dissolved and all of its assets were consolidated into BMMF pursuant to an Order of the New York State Supreme Court Albany County.

The Organization is supported primarily through donor contributions. The Articles of Incorporation, as amended, describe the purpose of the corporation in two parts, which may be described generally as follows:

To make known the Gospel of Christ among the people of such countries as may be determined by (a) contributing to the deepening of the spiritual life of the churches in those countries, (b) training national Christians for spiritual leadership through the medium of seminaries, schools, hospitals, etc., and (c) engaging in related activities to support these ministries.

To minister to the needs of people in Asia with due respect to the dignity of individuals without respect to race, caste or creed, by (a) undertaking care and treatment of the sick, (b) providing care, relief and rehabilitation to orphans, aged, sick, blind, disabled and helpless persons, and (c) assisting in the development of businesses that are self-supporting at a low income level through improved agricultural methods, handicrafts and cottage industries.

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***ADOPTION OF NEW ACCOUNTING PRONOUNCEMENT***

In 2023, the Organization adopted the Financial Accounting Standards Board's Accounting Standards Update ("ASU") 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of credit losses on Financial Statements, as amended. This pronouncement requires not-for-profit entities to measure all expected credit losses for financial instruments, such as trade receivables, loans, net investments in leases, and held-to-maturity debt securities, held at the reporting date.

The Organization adopted the new guidance utilizing the modified retrospective method. The adoption of this Standard did not have a material impact on the Organization's financial statements and no beginning cumulative adjustment was necessary.

***BASIS OF ACCOUNTING***

The financial statements of International Service Fellowship (USA) have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
NOTES TO THE FINANCIAL STATEMENTS  
MARCH 31, 2024 AND 2023

***BASIS OF PRESENTATION***

Financial presentation follows the recommendations of the Financial Accounting Standards Board under which the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, which are net assets not subject to donor-imposed stipulations; and net assets with donor restrictions, which are net assets subject to donor-imposed stipulations that may or will be met either by action of the Organization and/or the passage of time as well as restrictions that do not expire.

***CASH AND CASH EQUIVALENTS***

Cash and cash equivalents consist of cash held in checking and money market accounts and certificates of deposit with original maturities of 90 days or less.

***DONATED MATERIALS AND SERVICES***

Materials and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair values at the date of receipt.

***USE OF ESTIMATES***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

***EXPENSE ALLOCATION***

The financial statements report certain categories of expenses that are attributable to their program service or a supporting function of management and general or fundraising. Those expenses include payroll costs, depreciation, and other various costs. Payroll costs are allocated based on time and efforts studies of the Organization's employees. Depreciation is allocated based on square footage estimates of their building. Other various costs are allocated based on estimates or actual use across each of the three classifications.

***INCOME TAX STATUS***

The Organization is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code. Accordingly, no provision for federal or state income taxes is reflected in the accompanying financial statements. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b) (1) (A) and has been classified as an organization that is not a private foundation under Section 509(a) (2).

***INVENTORY***

Inventories are stated at the lower of cost or net realizable value, with cost determined by the first-in, first-out method.

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
NOTES TO THE FINANCIAL STATEMENTS  
MARCH 31, 2024 AND 2023

***INVESTMENTS***

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

***PROPERTY AND EQUIPMENT***

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using primarily the straight-line method over the assets' estimated useful lives. The Organization's capitalization policy is to capitalize items over \$1,000.

***FAIR VALUE OF FINANCIAL INSTRUMENTS***

Fair Value Measurements defines fair value, establishes a framework for measuring fair value under accounting principles generally accepted in the United States of America, and enhances disclosures about fair value measurements. Fair value is defined as the price that would be received to sell an asset or the price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The framework for measuring fair value includes a hierarchy that prioritizes the inputs used in determining valuations into three levels. The level in the fair value hierarchy within which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. The levels of the fair value hierarchy are as follows:

Level 1- Fair value is based on unadjusted quoted prices in active markets that are accessible to the Organization for identical assets. These generally provide the most reliable evidence and are used to measure fair value whenever available.

Level 2- Fair value is based on significant inputs, other than Level 1 inputs, that are observable either directly or indirectly for substantially the full term of the asset through corroboration with observable market data. Level 2 inputs include quoted market prices in active markets for similar assets, quoted market prices in markets that are not active for identical or similar assets, and other observable inputs.

Level 3- Fair value is based on significant unobservable inputs. Examples of valuation methodologies that would result in Level 3 classification include option pricing models, discounted cash flows, and other similar techniques.

***RESTRICTED AND UNRESTRICTED REVENUE AND SUPPORT***

All donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
NOTES TO THE FINANCIAL STATEMENTS  
MARCH 31, 2024 AND 2023

**2. CASH AND CASH EQUIVALENTS**

Cash and cash equivalents consist of the following at March 31:

	<u>2024</u>	<u>2023</u>
Cash in bank	\$ 762,371	\$ 667,422
Petty cash	<u>325</u>	<u>325</u>
	<u>\$ 762,696</u>	<u>\$ 667,747</u>

**3. INVESTMENTS**

The basis of the reported assets is current market value.

	<u>2024</u>	<u>2023</u>
General fund	\$ 657,712	\$ 333,670
U.F.C.S. International Council	-	2
Furlough	848,043	686,657
Executive director discretionary fund	819,296	639,706
College fund	1,399,621	1,123,802
Annuity fund	<u>506,965</u>	<u>412,341</u>
	<u>4,231,637</u>	<u>3,196,178</u>
<u>Endowment:</u>		
Dilworth fund	1,159,576	1,086,851
Girardeau fund	442,615	356,372
General Ministries	22,382	21,792
Hoyt (Jhansi)	1,022,219	806,375
J. Ackerman Coles	2,150,251	1,750,370
Partnerseed fund	<u>6,931,480</u>	<u>5,503,541</u>
	<u>11,728,523</u>	<u>9,525,401</u>
	15,960,160	12,721,579
Non-qualified pension benefits	<u>5,663,219</u>	<u>4,760,602</u>
Totals	<u>\$ 21,623,379</u>	<u>\$ 17,482,181</u>

INTERNATIONAL SERVICE FELLOWSHIP (USA)  
NOTES TO THE FINANCIAL STATEMENTS  
MARCH 31, 2024 AND 2023

3. **INVESTMENTS (continued)**

Investments are composed of the following:

	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 772,351	\$ 2,116,856
Equities:		
Energy	912,200	774,560
Materials	825,125	384,032
Industrials	1,232,291	1,011,689
Consumer discretionary	1,795,043	1,112,016
Consumer staples	831,049	474,490
Health care	1,861,063	1,683,551
Financials	2,279,337	1,856,314
Information technology	4,405,621	2,966,869
Communication services	1,130,645	733,342
Utilities	-	662,825
Real estate	165,626	119,014
Mutual funds:		
Mid cap equity	64,351	52,848
Small cap equity	112,025	51,368
International large cap	94,127	117,901
Federal money market	883,717	601,988
Fixed income	244,254	231,694
International equity ETF	80,968	66,307
Fixed income:		
Corporate bonds	3,442,312	2,106,815
US Government bonds	<u>491,274</u>	<u>357,702</u>
Total investments	<u>\$ 21,623,379</u>	<u>\$ 17,482,181</u>

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**3. INVESTMENTS (continued)**

The Organization measures its investments on a recurring basis at fair value. These items were measured as of March 31, 2024 and 2023 using the following inputs:

	Quoted Prices in Active Markets <u>(Level 1)</u>	Other Observable Inputs <u>(Level 2)</u>	Significant Unobservable Inputs <u>(Level 3)</u>
<u>2024</u>			
Assets:			
Money market	\$ 772,351	\$ -	\$ -
Marketable equity securities	15,438,000	-	-
Marketable debt instruments	-	3,933,586	-
Mutual funds	<u>1,479,442</u>	<u>-</u>	<u>-</u>
	<u>\$ 17,689,793</u>	<u>\$ 3,933,586</u>	<u>\$ -</u>
	Quoted Prices in Active Markets <u>(Level 1)</u>	Other Observable Inputs <u>(Level 2)</u>	Significant Unobservable Inputs <u>(Level 3)</u>
<u>2023</u>			
Assets:			
Money market	\$ 2,116,856	\$ -	\$ -
Marketable equity securities	11,778,703	-	-
Marketable debt instruments	-	2,464,517	-
Mutual funds	<u>1,122,105</u>	<u>-</u>	<u>-</u>
	<u>\$ 15,017,664</u>	<u>\$ 2,464,517</u>	<u>\$ -</u>

Mutual funds are valued at the net asset value of shares held by the Organization at year end, which are considered Level 1 inputs. Marketable equity and debt securities are valued at the closing price reported on the active market on which the individual securities are traded which are considered Level 1 inputs and Level 2 inputs, respectively.

The carrying amount of money market funds approximate fair value at year-end.

The Organization recognizes transfers into and out of Levels at the end of the reporting period. There was no change in the valuation technique for Level 2 inputs during the years ended March 31, 2024 and 2023.

Organization did not have any Level 3 assets during the years ended March 31, 2024 and 2023.



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**4. ACCRUED EDUCATION BENEFITS**

Currently, International Service Fellowship partners reserve either \$50 or \$75 per month per child, depending on the child's age, for post high school education. International Service Fellowship acts as custodian for this fund. From this fund, the Organization will pay \$ 2,500 per year per student up to a maximum of \$ 10,000. Reserves begin accumulating when the family leaves for the field, or at birth for families who are already members, and are presented at net present value.

**5. PREPAID EXPENSES**

Prepaid expenses consisted of the following:	<u>2024</u>	<u>2023</u>
Conferences and other	\$ 4,078	\$ 6,706
Airfare and conferences	<u>13,405</u>	<u>17,423</u>
Total prepaid expenses	<u>\$ 17,483</u>	<u>\$ 24,129</u>

**6. INVENTORY**

Inventories consist of finished goods for resale. These goods are mostly books, videos and audio tapes. Inventories are stated at the lower of cost or net realizable value. Cost is determined by the first-in, first-out method, and net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation.

**7. LAND, BUILDINGS, AND EQUIPMENT**

Land, buildings, and equipment consisted of the following:

	<u>2024</u>	<u>2023</u>
Land	\$ 12,000	\$ 12,000
Office - 7000 Ludlow Street, Upper Darby, PA	519,304	515,231
House - 326 Wayne Avenue, Upper Darby, PA	173,155	145,979
Computers	120,643	120,643
Furniture and equipment	<u>50,861</u>	<u>50,861</u>
Sub-total	875,963	844,714
Less: accumulated depreciation	<u>675,008</u>	<u>657,240</u>
Land, buildings and equipment, net	<u>\$ 200,955</u>	<u>\$ 187,474</u>

Depreciation expense for the years ended March 31, 2024 and 2023 was \$17,811 and \$23,974, respectively.

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**8. US OPERATION ADMINISTRATIVE COSTS**

Field personnel who are part of the field operations are charged a fee to help cover a portion of the home office administrative expenses. The amount charged for the years ended 2024 and 2023 was \$511,122 and \$454,911, respectively as reflected in the statement of functional expenses.

**9. ANNUITIES**

International Service Fellowship (USA) has a gift annuity plan whereby donors may contribute assets to the Organization in exchange for the right to receive a fixed dollar annual return during their lifetimes. The difference between the amount provided for the gift annuity and the liability for future payments, determined on an actuarial basis, is recognized as unrestricted contribution income at the date of the gift unless the gift portion is restricted. Income earned on annuity investments and distributions paid are credited and charged respectively against the annual liability.

For gifts contributed to International Service Fellowship (USA) prior to January 1, 2018, the monies are held as general assets of the Organization, and the related annuity liability was recorded as a general obligation of the Organization. The Organization established an investment account from which distributions to be paid to the annuitant are being made. The basis of the assets in the annuity fund is fair market value.

The Organization computed the liability using life expectancy tables and a reserve factor based on the annuitants age as of March 31, 2024. There was no change during the current year in the discount rates used or assumptions made.

State law requires the Organization to have available \$100,000 plus one-half of the annuity liability in unencumbered assets. As of March 31, 2024 and 2023, the Organization met this requirement by having \$506,965 and \$412,341, respectively set aside in the investment account.

As of January 1, 2018, for any new annuities received, International Service Fellowship (USA) uses an independent third party to calculate the gift annuity and the portion to be realized as an unrestricted gift. The Organization is not recording a liability for the annuity as the third party is responsible for paying the annuitant.

**10. OTHER INCOME**

Other income consists primarily of the following: income from conferences; fees charged for processing donations for other councils and special projects.

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**11. PRINCIPAL ADDITIONS**

Partnerseed is a permanently restricted fund that has been established to cover International Service Fellowship (USA) partner administrative costs. The principal of Partnerseed is invested when received. Each quarter, 1% of the investment account balance is transferred to net assets without donor restrictions to cover the cost of administrative services both in the U.S. and overseas.

**12. INTERSERVE INTERNATIONAL**

Interserve International is a non-profit organization legally organized in the United Kingdom. Interserve International's purpose is to facilitate the work of Independent National Offices in 14 countries that minister in partnership with the global church amongst the neediest peoples of Asia and the Arab World. International Service Fellowship (USA) supports and transacts business with Interserve International routinely; however, there are no common officers. The Finance Director of International Service Fellowship (USA) has check signing authority on Interserve International's US bank account in order to assist them and the bank if needed.

All bank account activity is recorded on Interserve International's books and reported by them. All interest earned from the bank account is credited to International Service Fellowship (USA) to help defray administrative costs incurred by International Service Fellowship (USA). The interest earned, which is immaterial, is reported in the statement of activities as other income.

**13. ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES**

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires the Organization to report information regarding its exposure to various tax positions taken. Management has performed their evaluation and believes there are no unrecognized tax positions that are required to be disclosed.

The Organization's policy is to classify income tax related interest and penalties, if any, in interest expense and other expenses, respectively.

**14. CONCENTRATIONS OF CREDIT RISK ARISING FROM CASH DEPOSITS IN EXCESS OF INSURED LIMITS**

Cash balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Organization has not experienced any losses from maintaining balances in excess of the federally insured limits and considers the risk of total loss of balances exceeding the federally insured amount as remote.

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**15. NET ASSETS RELEASED FROM RESTRICTIONS**

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by the occurrence of other events specified by donors. Income from endowments that are not restricted by the donor was released and available for general use by the Organization.

	<u>2024</u>	<u>2023</u>
Retiree supplemental	\$ 84,469	\$ 82,416
Short term	40	5,278
Appointee	98,421	123,437
Outfitting	-	1,182
Payments of Other Councils	534,576	471,369
Other Ministries	150,936	69,177
Payments of special funds	<u>556,692</u>	<u>838,538</u>
	<u>1,425,134</u>	<u>1,591,397</u>
Dilworth fund	50,978	49,184
Girardeau fund	9,775	8,554
General Ministries	1,158	565
Hoyt	12,318	60,163
J.A. Coles distribution	139,274	90,016
Partnerseed fund	<u>266,952</u>	<u>245,630</u>
	<u>480,455</u>	<u>454,112</u>
Total net assets released	<u>\$ 1,905,589</u>	<u>\$ 2,045,509</u>

Funds released were used according to the terms and guidelines established by the donor. Dilworth Funds were used to cover the shortfall of a number of overseas Partners who ended the fiscal year with a deficit. Girardeau Funds were used to help cover the shortfall of any US based Partners who ended the fiscal year with a deficit. J. A. Coles Funds were used to support health care projects and workers involved in health care in historic India (this includes India, Bangladesh and Pakistan). Partnerseed Funds were used to cover the International Office Administrative Expenses and a small portion of the US Administration.

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**16. ACCRUED RETIREMENT**

International Service Fellowship (USA) has frozen its non-qualified defined benefit pension plan for those past employees who were vested effective June 1, 1995. The Organization now maintains a qualified defined contribution plan for active employees.

For the year ended March 31, 2024, the Organization did not have an actuarial study performed on its defined benefit retirement plan. The effects of which were the net periodic pension cost, accumulated benefit obligation and accrued pension cost were not updated for the year.

Also, disclosures required in accordance with ASC 715 relating to the plan were not presented for the year ended March 31, 2024 and 2023.

Benefits paid during the year are funded from the general operating fund. Total benefits paid to participants for each year during 2024 and 2023 was \$21,748 and \$21,192.

Prior to the defined benefit plan being frozen in 1995, funding to the plan was provided by the Organization. There have not been any employer contributions made since the plan was frozen and, as of March 31, 2024 and 2023, there are no assets available within the plan.

**17. ACCRUED NON-QUALIFIED PENSION BENEFITS**

International Service Fellowship (USA) had a non-qualified pension plan covering substantially all of its employees; however, the plan was frozen as of December 31, 2008.

International Service Fellowship (USA) is the custodian for this fund and, at March 31, 2024 and March 31, 2023, reported investment assets of \$5,663,219 and \$4,760,602, respectively, along with a liability in the same amount. Activity within the plan was recorded against the liability account, not against current operations.

**18. PENSION PLAN**

The Organization maintains a 401k retirement plan covering substantially all full-time employees. A monthly contribution of \$250 per adult is invested on their behalf. Overseas partners who are single with at least 15 years of service receive an additional \$75 per month. Overseas couples with at least 15 years of service receive an additional \$100 per month.

Total employer contributions made into the plan were \$242,550 and \$234,075 for the years ended March 31, 2024 and 2023, respectively.

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**19. FUNCTIONAL EXPENSES**

The following is a summary of the Organization's operating functional expenses for the year ended March 31, 2024 and 2023:

	<u>Program</u>	<u>Management</u>	<u>Fund Raising</u>	<u>2024</u>
Payroll and allowances	\$ 1,879,507	\$ 671,167	\$ 66,090	\$ 2,616,764
Pension	242,501	28,125	-	270,626
Medical, taxes and benefits	1,095,820	157,228	-	1,253,048
Travel and conferences	131,279	57,258	-	188,537
Project expenses	1,194,711	-	-	1,194,711
Depreciation	-	17,811	-	17,811
Other	<u>1,750,707</u>	<u>-</u>	<u>65,383</u>	<u>1,816,090</u>
 Totals	 <u>\$ 6,294,525</u>	 <u>\$ 931,589</u>	 <u>\$ 131,473</u>	 <u>\$ 7,357,587</u>
	 <u>Program</u>	 <u>Management</u>	 <u>Fund Raising</u>	 <u>2023</u>
Payroll and allowances	\$ 1,815,394	\$ 630,470	\$ 69,482	\$ 2,515,346
Pension	234,075	30,375	-	264,450
Medical, taxes and benefits	1,025,723	159,864	-	1,185,587
Travel and conferences	117,897	84,298	46,374	248,569
Project expenses	1,392,173	-	-	1,392,173
Depreciation	-	23,974	-	23,974
Other	<u>1,341,801</u>	<u>46,856</u>	<u>24,332</u>	<u>1,412,989</u>
 Totals	 <u>\$ 5,927,063</u>	 <u>\$ 975,837</u>	 <u>\$ 140,188</u>	 <u>\$ 7,043,088</u>

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**20. NET ASSETS END OF YEAR**

Net assets without donor restrictions are available for the following purposes:

	<u>2024</u>	<u>2023</u>
Building and equipment	\$ 200,955	\$ 187,474
Board designated funds:		
Furlough fund	\$ 329,143	\$248,174
Exe director discretionary	819,296	639,706
U.F.C.S. International	<u>-</u>	<u>114,100</u>
	1,148,439	1,001,980
Unrestricted	<u>2,369,171</u>	<u>1,450,108</u>
Total net assets without donor restrictions	<u>3,718,565</u>	<u>2,639,562</u>

Net assets with donor restrictions are available for the following purposes:

Legacies	81,670	59,596
Other Councils	77,040	115,012
Special Projects	520,870	573,161
Other	<u>600,390</u>	<u>402,066</u>
	<u>1,279,970</u>	<u>1,149,835</u>

Net assets with donor restrictions that are permanently endowed are to be held indefinitely. The income from the assets is used to support the Organization's general activities. The endowed net assets are comprised of the following:

Dilworth fund	1,123,629	1,006,097
Hoyt fund	999,575	783,731
Girardeau fund	444,671	354,263
General Ministries fund	22,607	22,607
J. Ackerman Coles fund	1,991,220	1,615,349
Partnerseed fund	<u>6,888,198</u>	<u>5,459,700</u>
	<u>11,469,900</u>	<u>9,241,747</u>
Total net assets with donor restrictions	<u>12,749,870</u>	<u>10,391,582</u>
Total net assets	<u>\$ 16,468,435</u>	<u>\$ 13,031,144</u>

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**21. ENDOWMENT**

The Organization’s endowment includes donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds, including funds designated to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Current GAAP provides guidance on the net asset classification of donor-restricted endowment funds for not-for-profit organizations subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) and improves disclosure about an organization’s endowment funds regardless of whether the organization is subject to UPMIFA. The Commonwealth of Pennsylvania has not adopted UPMIFA but rather has enacted Pennsylvania Act 141 (“PA Act 141”). PA Act 141 permits an organization’s trustees to define income as a stipulated percentage of endowment assets (between 2% and 7% of the fair value of the assets averaged over a period of at least three preceding years) without regard to actual interest, dividend, or realized and unrealized gains.

The Organization classifies as permanently restricted (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: the duration and preservation on the fund, the purposes of the organization and the donor-restricted endowment fund, general economic conditions, the possible effect of inflation and deflation, the expected total return from income and the appreciation of investments, other resources of the organization, and the endowment fund policies of the organization. As of March 31, 2024 and 2023, the endowment assets were composed of the following:

	<u>2024</u>	<u>2023</u>
Investments	<u>\$ 11,728,523</u>	<u>\$ 9,525,401</u>

Changes in endowment net assets were as follows for the years ended March 31, 2024 and 2023, respectively:

	<u>2024</u>	<u>2023</u>
Beginning balance	\$ 9,241,747	\$ 10,326,416
Contributions	23,596	12,000
Investment income	606,394	(277,005)
Net appreciation (depreciation)	2,078,618	(365,552)
Amounts appropriated for expenditure	<u>(480,455)</u>	<u>(454,112)</u>
Ending balance	<u>\$ 11,469,900</u>	<u>\$ 9,241,747</u>



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**22. LINE OF CREDIT**

The Organization has a working capital line of credit arrangement with Univest National Bank & Trust, with interest stated at 8.50% with no stated maturity or renewal date. The line of credit is unsecured for \$200,000 with an available balance of \$200,000. Univest National Bank & Trust reserves the right to demand payment on the line of credit at any time, whether or not a default has occurred.

**23. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

The Organization's financial assets available within one year of the statement of financial position date for general expenditures are as follows:

	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 762,696	\$ 667,747
Investments	<u>21,623,379</u>	<u>17,482,181</u>
	22,386,075	18,148,928
Less:		
Donor restricted monies	1,279,970	1,149,835
Annuity investments	506,695	412,341
Investments permanently endowed	11,469,900	9,241,747
Non-qualified contribution benefit assets	5,663,219	4,760,602
Board designated net assets	<u>329,143</u>	<u>362,276</u>
	<u>\$ 3,137,148</u>	<u>\$ 2,223,127</u>

The Organization's working capital and cash flows have seasonal variations during the year attributable to the annual cash receipts from revenue items. The Board does not consider donor restricted monies, investments that are permanently endowed and annuity assets available for general expenditures. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

Board designated net assets are set aside as funds to be used primarily for furlough costs as needed for partners and are generally not available for general expenditures.

**24. SUBSEQUENT EVENTS**

Management has evaluated subsequent events and transactions through October 3, 2024 which is the date on which the financial statements were available to be issued.